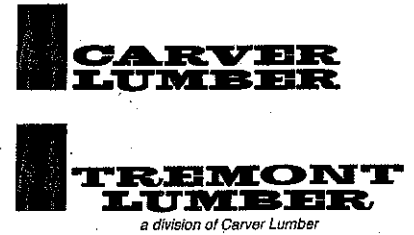


Timber Talk

A monthly newsletter for our customers



Carver Lumber in Peoria

An Employee Owned Company

Tremont Lumber in Tremont

309-692-2000

309-925-7731

FEBRUARY 2018 NEWSLETTER

MATERIAL PRICING: The commodity lumber markets continue to rise, with many items reaching all-time highs. Western SPF continued higher, but at a slower pace this week. Look for firm to higher pricing for the near future. Hem and Doug Fir producers have strong sales and extended order files, allowing for double digit price increases. SYP dimension followed in similar fashion, with limited availability in wides. In all species, premium grades are commanding premium prices with limited availability. Panel markets were strong as well, with both plywood and OSB posting substantial price increases. With production issues in the south related to recent freezing temperatures, and shipping issues in the west, availability issues are a real concern. We expect the markets to stay firm to higher going into February. As always, keep your bids current.

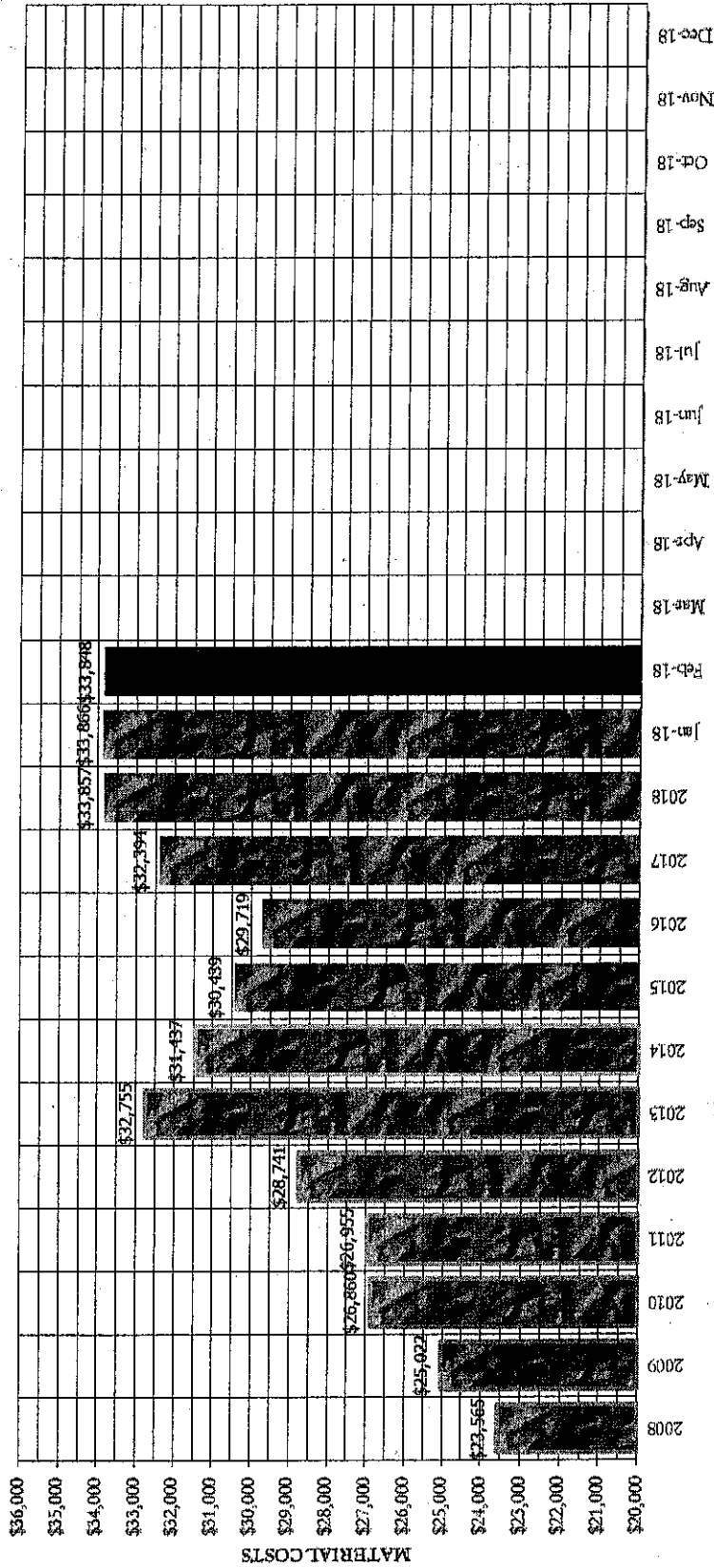
WINDOW & DOOR PRICE INCREASES: Andersen and Marvin Windows and Doors have both announced price increases for 2018. We will be seeing a 4% increase on most product lines. Price increases will go into effect March 2018. Please contact us for additional details.

2018 Spring Home Show: It's right around the corner! Friday, February 23rd – Sunday February 25th Stop by our booth, #870, where we will have multiple products on display. We look forward to seeing you there.

Please remember that during these times of price volatility, to keep your quotes with us current- we don't want your price expectations with us to be too low or too high, just as you want to be current in pricing with the quotes to your customers.

Beginning December 1st, Tremont winter hours will be 7 a.m. – 4 p.m. and Peoria winter hours will be 7 a.m. – 4:30 p.m.

CARVER LUMBER COMPANY/TREMONT LUMBER COMPANY
MATERIAL PRICE INDEX



PAST YEARS AVERAGES
 INDEX = SELL PRICES FOR FRAMING, SHINGLES (NO DOORS, WINDOWS, TRIM, DECKS)
 MONTHLY TOTALS 2017

Dec-18
Nov-18
Oct-18
Sep-18
Aug-18
Jul-18
Jun-18
May-18
Apr-18
Mar-18
Feb-18
Jan-18

NOTE: Material list used for index was one originally sold for 2820 sq. ft. 2-story home and consists of: CCA foundation wall plate, 2x10 D. Fir joists, 3/4" T&G OSB floor shtg., w/1/4" luan in kitchen/bath, tyvek house wrap, 1/2" OSB side wall shtg., 2X12 D. Fir headers, L.V.L. wood beams where required, pre-engineered roof trusses, 1/2" OSB roof shtg., roof edge, starter, felt, weatherwatch ice dam, flashings, metal valley, 25 yr. laminated roofing, ridgevent, rough stair lumber, misc. backing and bracing, glue, nails, and hangers. Material list used for this index *does not include*: Windows, siding, soffit, exterior trim, interior doors, trim or other millwork, finished stairs, insulation, sheetrock, patio/deck